

HELLO

steve hall
portfolio



Rightmove is the UK's number one property portal and the UK's largest property marketplace.

Launched in 2000, Rightmove is now the biggest home-grown web brand in the UK, who's traffic levels are only surpassed by Facebook, Google, YouTube, eBay and Amazon.

marketing designer

printed leaflets & booklets

printed promotional materials

OOH - taxi wraps, billboards, adverts

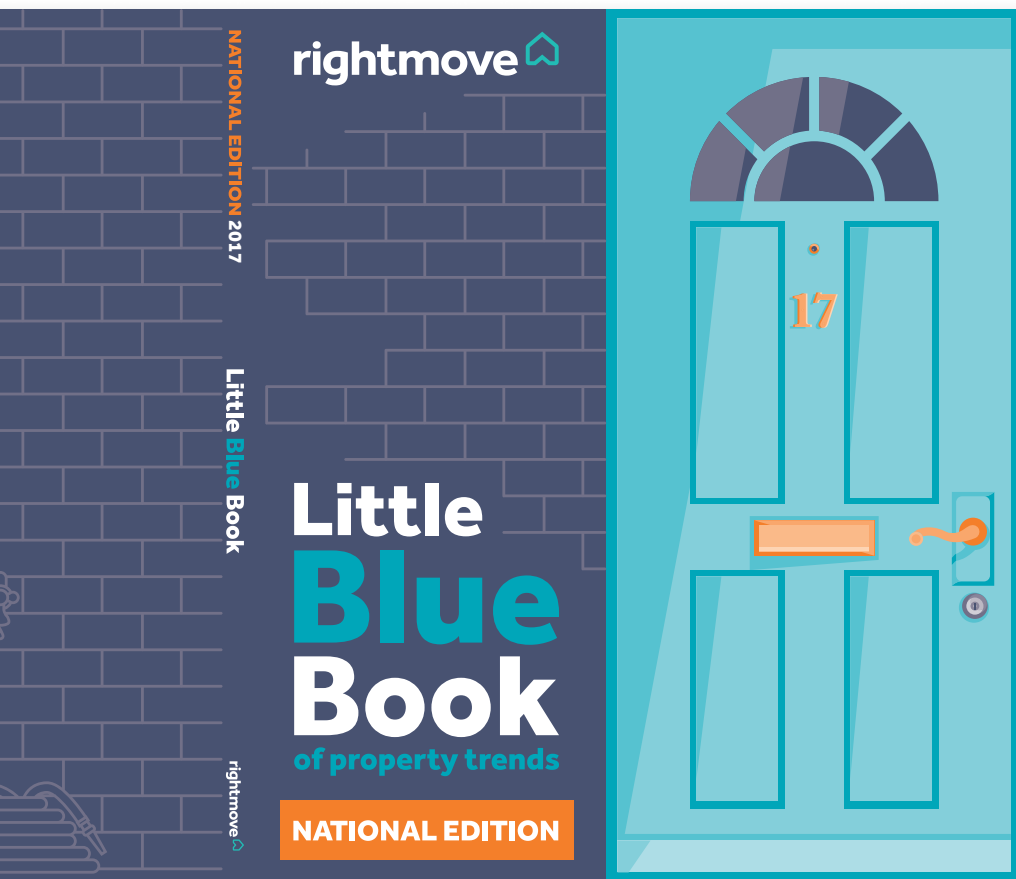
digital banners
(corporate and customer)

animation

emails

presentations

events
(stands & promo materials)



rightmove

Little Blue Book

The Little Blue Book was a prestige communication sent to our customers (primarily Resale and Lettings Agents). The book was a showcase of the market's activity over the past year with articles from industry experts on the outlook for the following year.

The project was a joint effort between the Design team, Trade marketing and Data Services teams.



4. Create a policy statement for your business

This should detail:

- Your anti-money laundering policy and procedures – including naming relevant individuals and their responsibilities
- Your procedures on a risk-based approach for identifying and verifying customers
- A summary of the monitoring controls that are in place
- Your commitment to training employees so they're aware of their responsibilities and the need to promptly report suspicious activity to the nominated officer

5. Keep records

You need to keep a record of all customer checks you carry out, including the relevant paperwork. It's crucial to have this in writing if there's an investigation into one of your customers. Records need to be kept for five years. If you have more than one office, annual audits of your additional branches will need to be carried out and recorded. You are required to carry out due diligence on all new staff and best practice suggests you carry this out on existing staff too.

"Records" can include transactions, receipts, cheques and customer correspondence – either original copies, photocopies, scanned or electronic copies. Records must be kept for five years from the point that a business relationship ends or from the date a transaction is completed.

NAEA Propertymark runs regular webinars for Rightmove members bringing you up to speed on the latest industry legislation. Sign up for upcoming sessions at hub.rightmove.co.uk/webinars.

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South West England - Lettings

1 bedroom

Region	Rent (June 2017)	1 year change	5 year change	New listings
Bristol	674	2.8%	23.8%	-0.2%
Devon	535	1.4%	7.5%	-11.5%
Dorset	637	0.9%	14.6%	-4.9%
Gloucestershire	556	2.4%	14.1%	-2.0%
Somerset	695	2.8%	17.0%	-5.7%
Wiltshire	684	2.3%	21.4%	14.8%

2 bedrooms

Region	Rent (June 2017)	1 year change	5 year change	New listings
Bristol	884	-2.5%	36.4%	-0.4%
Devon	638	2.5%	6.4%	-13.4%
Dorset	681	0.3%	6.4%	-4.2%
Gloucestershire	632	1.3%	13.6%	-4.9%
Somerset	674	1.2%	13.1%	-14.3%
Wiltshire	673	2.3%	19.3%	-9.2%

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Introduction

Welcome to Rightmove's Little Blue Book for 2018, full of market insights and some thoughts on planning for each season of the year ahead.

When looking back on the 2018 market you can see a series of sub-plots that have played out alongside the political uncertainty. These have included continuing readjustment in London with evidence this is spreading to the South, a more buoyant market as you go further north and a drop in buy to let activity leading to a lack of rental stock. Yet despite all of this, sales activity and prices at a national level are holding pretty steady compared to 2017.

There are some slower markets in the south where buyer affordability has been seriously stretched, leading to a very price sensitive market. As you move further afield the landscape is comparatively stronger with significant uplifts in activity in parts of Scotland and Wales such as Edinburgh and Newport.

The annual rate of price increase remains subdued for a second consecutive year, a result of national asking prices now being over 30% higher than they were back in 2010.

So what does 2019 look like for your business?

Underlying demand is a positive, though choosier buyers will be looking for the right property at the right price. Setting realistic expectations with vendors from the outset will be key.

The many changes in the buy-to-let sector mean that landlords will need nurturing in the months to come, not least with the upcoming ban on tenant fees.

The skills of estate and lettings agents will be greatly appreciated by sellers, buyers, landlords and tenants, to help them navigate through the maze of political uncertainty and whatever Brexit has in store for us.

Forward planning, research and sound advice is what this year's Little Blue Book is about. We take a look at the latest market insights, offer some tips on how you could prepare for each season, and we provide some wisdom from our peers.

Good luck for your year ahead, plan well and prosper.

Best wishes,
Miles. Miles Shipside

Page 5

Planning for Summer

The summer months see the highest volume of sales falling through. Having a strategy for managing your pipeline is vital during the summer months.

With so many people away on holiday, communication and setting expectations are key. A potential selling point for your agency could be how you handle this tricky period when completing a sale.

Standout numbers
One third of all fall throughs happen over the summer

7.4% increase in lettings leads from Rightmove from summer 2017 to 2018

Dates for your calendar
The second week in August is consistently the busiest month of the year for rental email leads

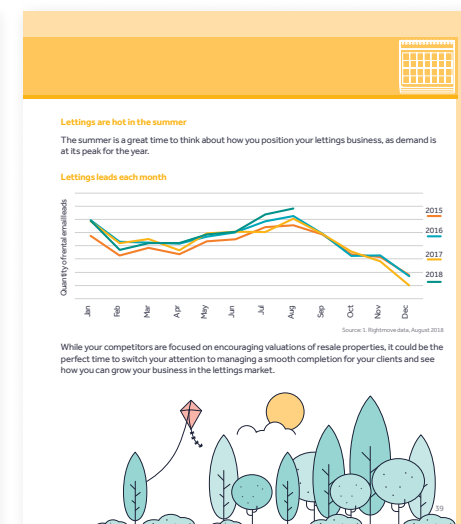
Karl Knipe
Partner - Kings Group

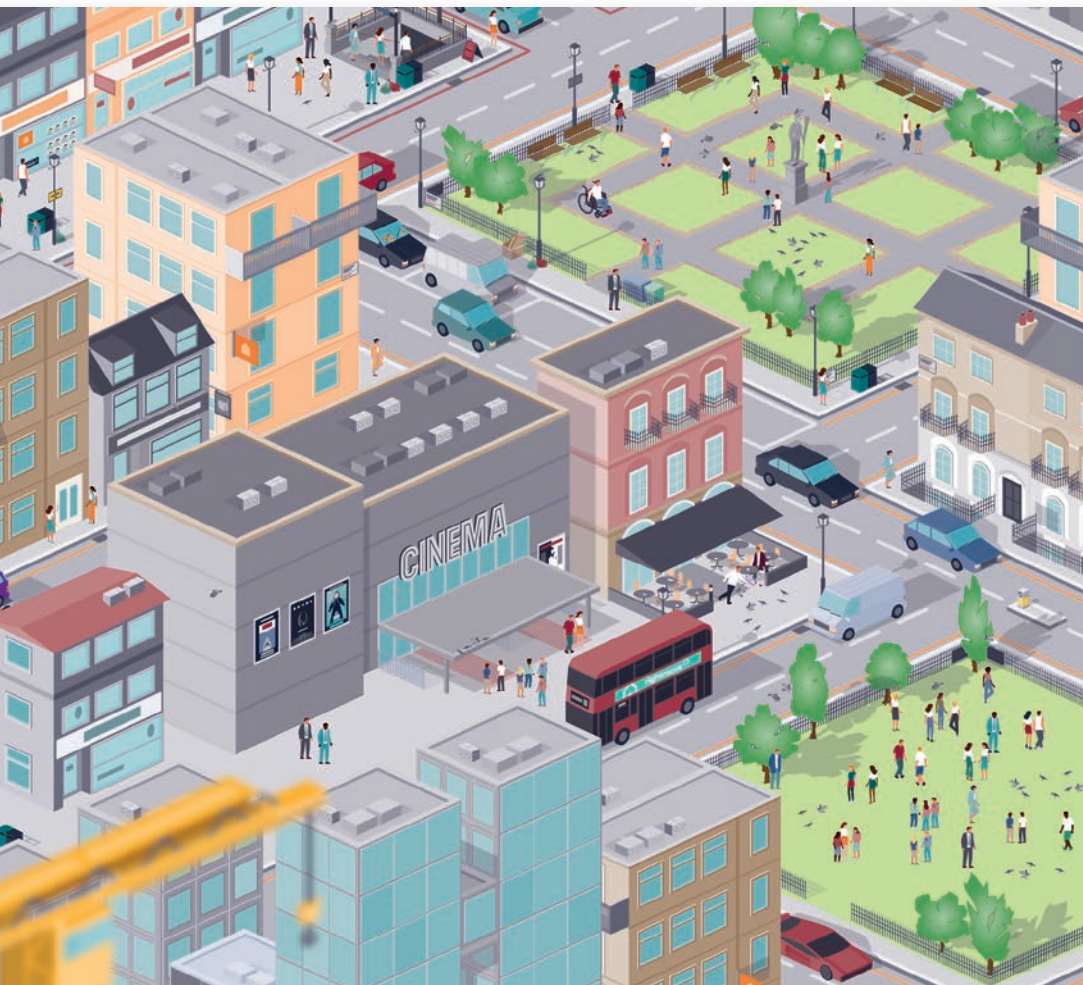
"During the summer months, our emphasis changes slightly. We spend a little more time focusing on the transactions agreed in spring and early summer. Being available to help them get over the line to exchange is important.

We've noticed that sales have taken a little longer to transact once agreed over the last year or so. That's why it's vital an agent understands the individual details behind each sale and can manage the situation until it's reached a conclusion.

External factors can affect things, such as the World Cup, the Olympics, political change and the economy. However, you can embrace this and use it to your advantage; the agent who understands how this can affect sales can plan for it."

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Calendars

An important piece of marketing collateral for each year is the Rightmove calendar. An opportunity to get the brand on every Estate Agent's desk around the country.

As this was aimed at both our customers and consumers it was vital to showcase Rightmove's personality: the friendly expert.

However, for our agents that only specialised in commercial properties, a calendar with a more serious tone was needed.

Trade calendar



Sitting up high, watching the world go by. Happy.

Talk to me about finding the right home for you.

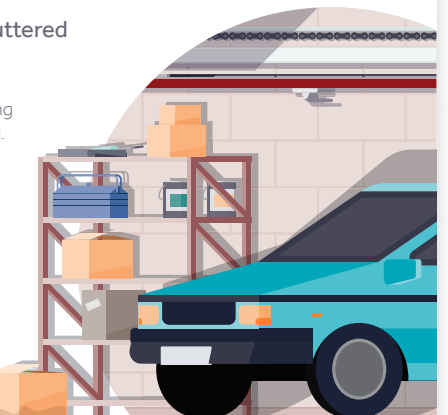
rightmove 
find your happy



A tidy house, a cluttered garage. Happy.

Talk to me about finding the right home for you.

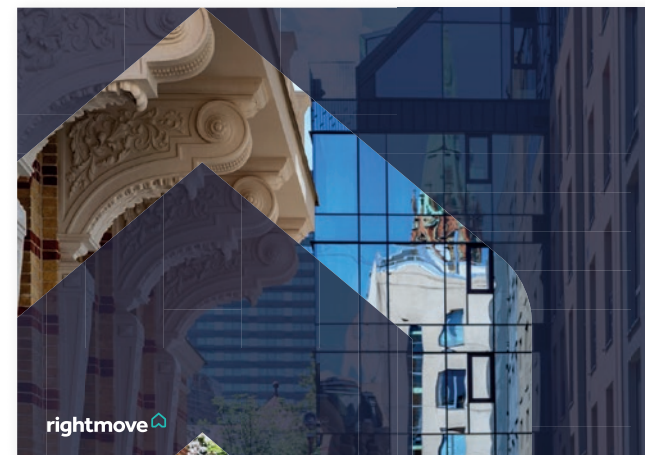
rightmove 
find your happy



SEPTEMBER 2020

Mon	Tue	Wed	Thu	Fri	Sat	Sun
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

Commercial calendar



Are you available out of hours?

Over one third of leads are sent outside of normal office hours, 9am-5pm Monday to Friday.

You can use your **Lead Report** in Rightmove Plus to see when the busiest days and times are for your leads.

Source: Rightmove email and phone lead data for commercial members only - Sept 2020

rightmove 

September 2021

MON	TUE	WED	THU	FRI	SAT	SUN
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

Helping more tenants with accessibility needs find the right home

We often hear from wheelchair users looking for their next home that they need more information to help decide if a rental property is suitably accessible.

There is currently a list of accessibility fields available to use, known as 'sub features', that you can tick when uploading listings, though currently only 1% of listings make use of these.

Our ambition, with your help, is to create more consistency in listings, and introduce relevant filters in the future, to help more tenants find accessible homes. This guide is the first step.



rightmove

Dos & Don'ts

- Do**
- Use these key words in the property description, rather than an alternative free text field
 - Use the full phrase in listings, to help gather accurate information
 - Ask the landlord questions if it is not known whether a property has these features

- Don't**
- Paraphrase or change the wording of these phrases – e.g. do not use 'the property has step free access' instead of 'step free access into property'
 - Use phrases like 'might be' or 'potential for there to be' before the key words
 - Include features you are unsure of



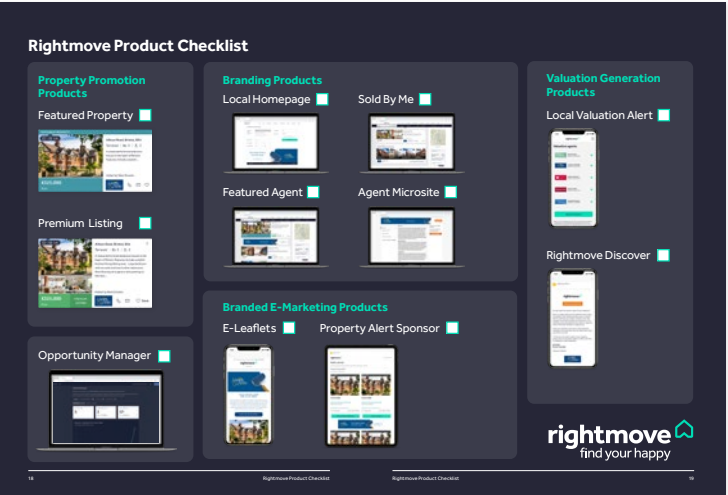
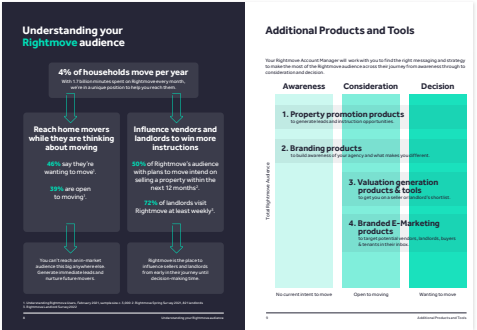
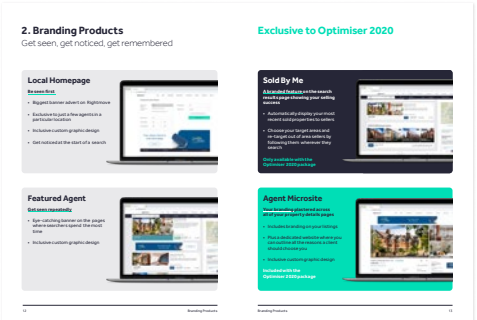
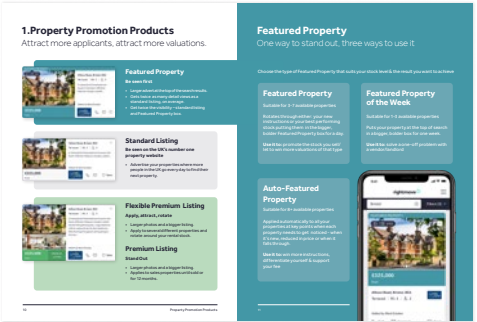
Accessibility advice

rightmove

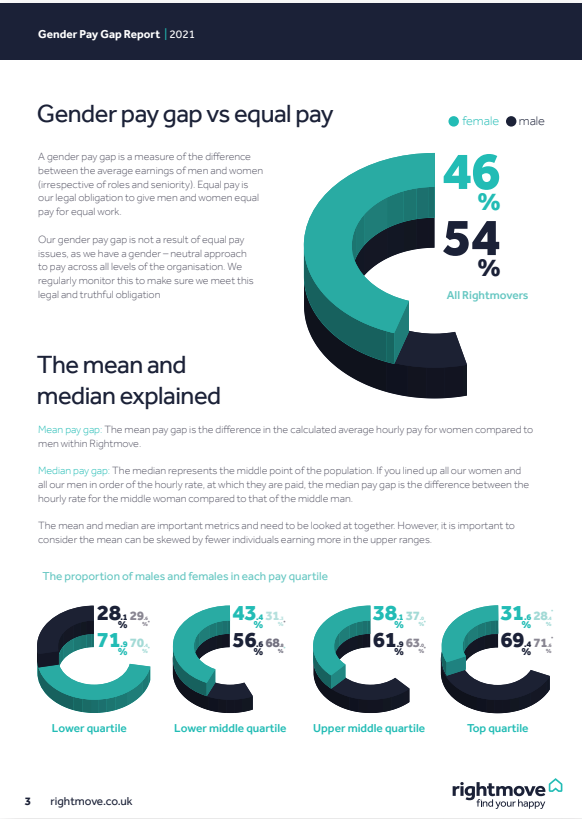
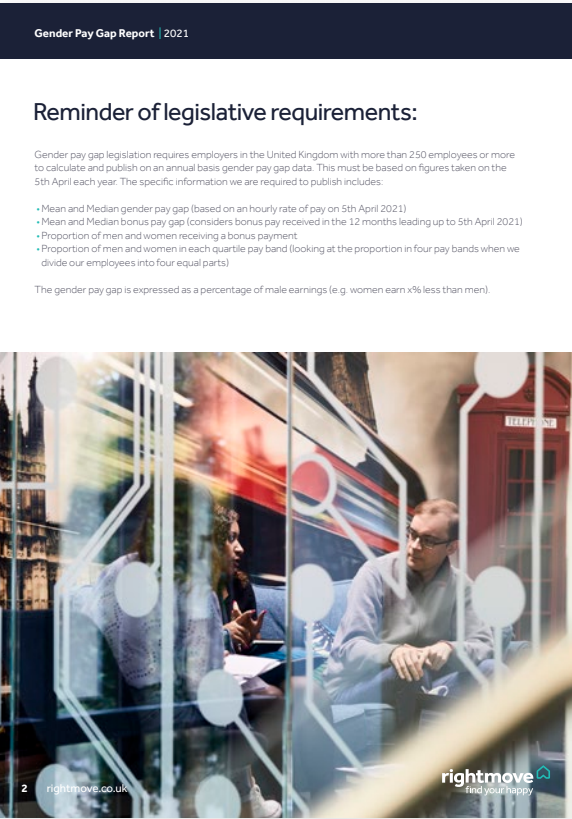
Documentation

The most important information Rightmove would communicate would be issued in print and digital documents in a clear, friendly and on brand format.

Maintaining clarity was vital to keeping documents easy to digest, but keeping both the branding consistent and a human element to the documents was the challenge.



Gender Pay Review



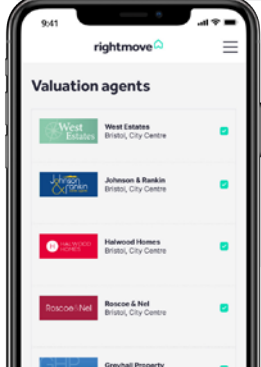
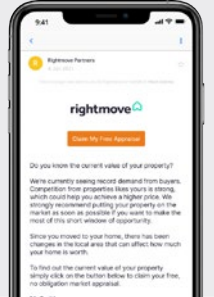
3. Valuation Generation Products

Get invited to more valuations

Rightmove Discover

Optimised & automated email campaigns targeting sellers when they're not on Rightmove

- Be the only agent featured in an email to a Rightmove seller audience when they're not on Rightmove & earlier in their journey
- Proactive, behaviour driven targeting based on the likelihood that people will need a valuation
- Optimised landing pages & emails designed to get better conversions



Local Valuation Alert

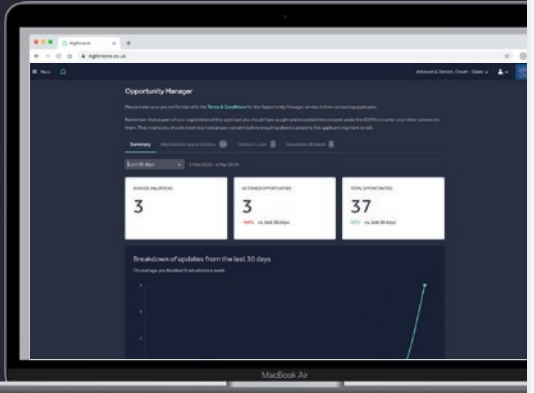
- Be one of a few agents in your chosen area
- A reactive lead where the customer chooses to come to you

Exclusive to Optimiser 2020

Opportunity Manager

Surfaces potential vendors based on their changing behaviour on Rightmove.

- Flags the hottest potential valuation opportunities & helps you manage your contact with them
- Uncovers potential valuations just before a vendor is considering instructing an agent
- Powered by an algorithm that is constantly learning & improving the more often you use it



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Rightmove - Documents

Full Year Results
for the full year ended 31 December 2021

rightmove
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Making home moving in the UK easier

More of the home moving journey made possible with Rightmove...

From search to view: 400,000 video viewings and 244,000 physical viewings appointments requested online

Innovation across Mortgage: Two new on-market funded insurance products launched, first generation brand, referencing and tenancy programme launched Q3 2021

Giving more confidence with online mortgage process: Four times as many Mortgage Applications in Principle issued in 2021 (over 2020)

Helping our customers to...

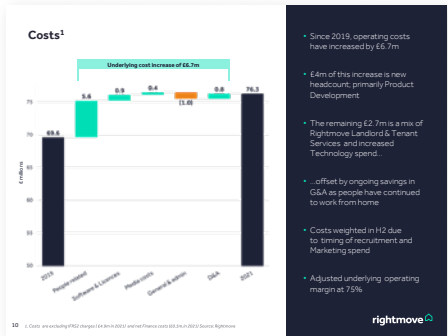
Stay compliant, efficiently: 74,000 properties added to our website series, New CPO verified content added

Grow their market share: Record upgrade to Optimiser 2021, Customer customers with twice as many transactions

Market move effectively: Three new search and price alerts launched in 2021, increasing product performance. For example, Home Search ads perform five times better than location only display advertising

Extending the mobile lead: Continued investment in mobile led to a 22% increase in selling agent leads

Investing in the brand: 84% of users in Rightmove come direct



1. FY 2021 Highlights

2. Financials
Alison Dolan, CFO

3. Housing Market update
Peter Brooks-Johnson, CEO

4. Strategic update
Peter Brooks-Johnson, CEO

5. Outlook

6. Appendix

Housing market update
Peter Brooks-Johnson, CEO

Increasing buyer confidence through digitisation and innovation

Great! It looks like we can help.

You can use our online service to submit your RPA application with us.

We'll support you with the information you need over the next 24-48 hours.

Let's get started

Conversion rate vs 2020: 37%

51%

42%

2021

2022

Visit to Rightmove

Interaction with Mortgage tooling

Lead to Lender partner

MIP

Approval

Reservation

Key performance indicators

	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
Period end membership					
- Agency branches	17,626	17,328	16,347	15,922	16,110
- New Home developments	2,801	3,126	3,462	3,275	2,859
Total	20,427	20,454	19,809	19,197	18,969
Growth	+2%	-	-3%	-3%	-1%
Average monthly revenue per advertiser (£)					
- Agency	879	953	1,035	730	1,155
- New Home developments	1,201	1,323	1,343	1,003	1,367
Total¹	922	1,005	1,088	778	1,189
Growth	+10%	+9%	+8%	-28%	+53%
Retention rate					
- Agency (% of agents at start still listing at end of period)	89%	88%	85%	87%	91%
- New Home developments (monthly churn rate)	6.7%	4.2%	4.1%	4.7%	7.3%

Source: Rightmove
1. ARPA is calculated as revenue from Agency and New Home advertisers in a given month divided by the total number of advertisers during the month, measured as a monthly average across the year. To the extent RLTS revenue relates to a common Rightmove Agency customer it has been included in the calculation of both Agency ARPA and total ARPA.



EOY/HY & Presentations

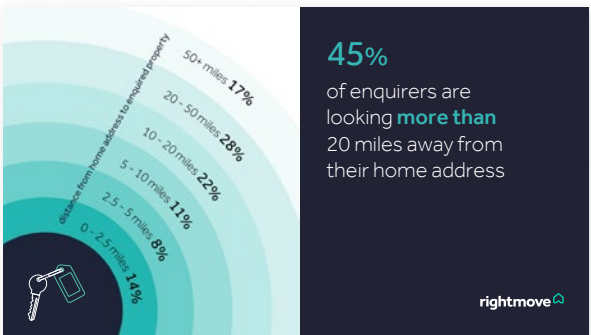
The EOY and HY presentations to investors is an extremely important part of Rightmove's year.

The presentations had to be produced under strict regulations, making sure that all data was secure. The work itself had to be clear, concise and help show Rightmove's personality whilst remaining professional and honour its position as market leader.

Are you reaching the largest relevant audience?

When you target the Rightmove Commercial audience your marketing will be more effective

rightmove



For this agent, Rightmove Commercial is the leading source for their leads

51% included a source

Source	Percentage
Rightmove Commercial	40%
BusinessForSale	27%
Estate Agents	11%
Agent's own website	8%
Rightmove	8%
Housing Advertiser	2%
Zoopla	4%

Methodology

Rightmove reviewed the calls and emails to a Business Transfer Agent, between 1st Feb 2019 to 1st Feb 2020.

We analysed the data from over 12,000 applicants and 185 of their completed sales during the 12 months for a commercial property adviser on Rightmove.

rightmove

They found most of their buying audience on Rightmove Commercial

Number of buyers that could be matched to Rightmove users

16% Direct matches

41% Active and registered users

57% Total

rightmove

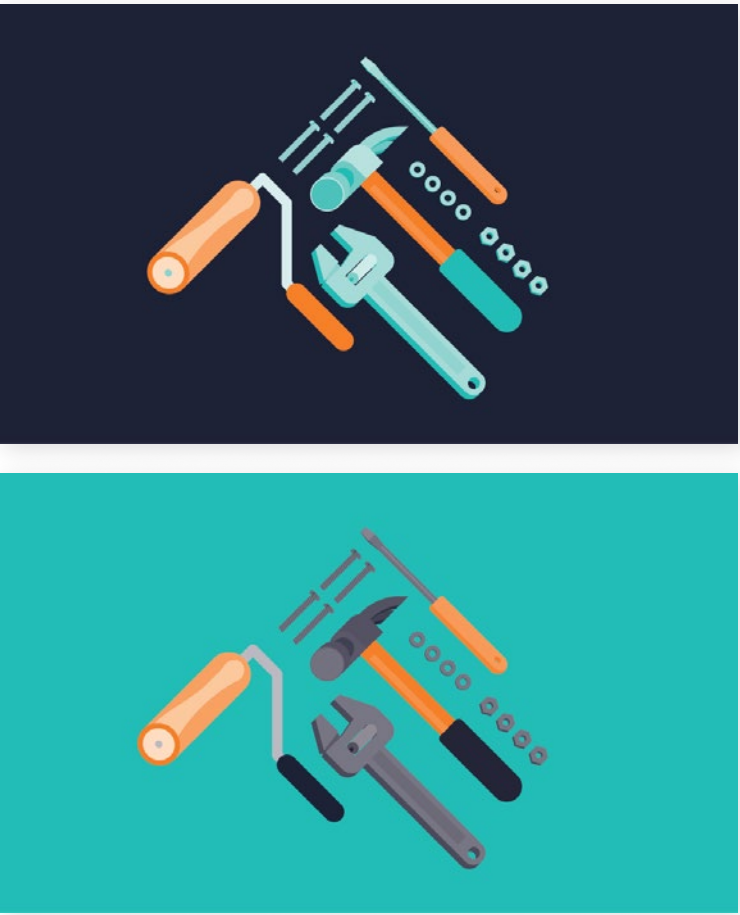
Expected return when advertising to the Rightmove Commercial audience

For every £1 spent on Rightmove a commercial agent expects to see a return of £5

When the audience contacts directly through Rightmove the return can be as high as £15 for every £1 spent

rightmove

Other b2b comms via presentations, had to follow our guidelines, keeping a friendly tone, whilst maintaining a clean and professional look.



Branding Development

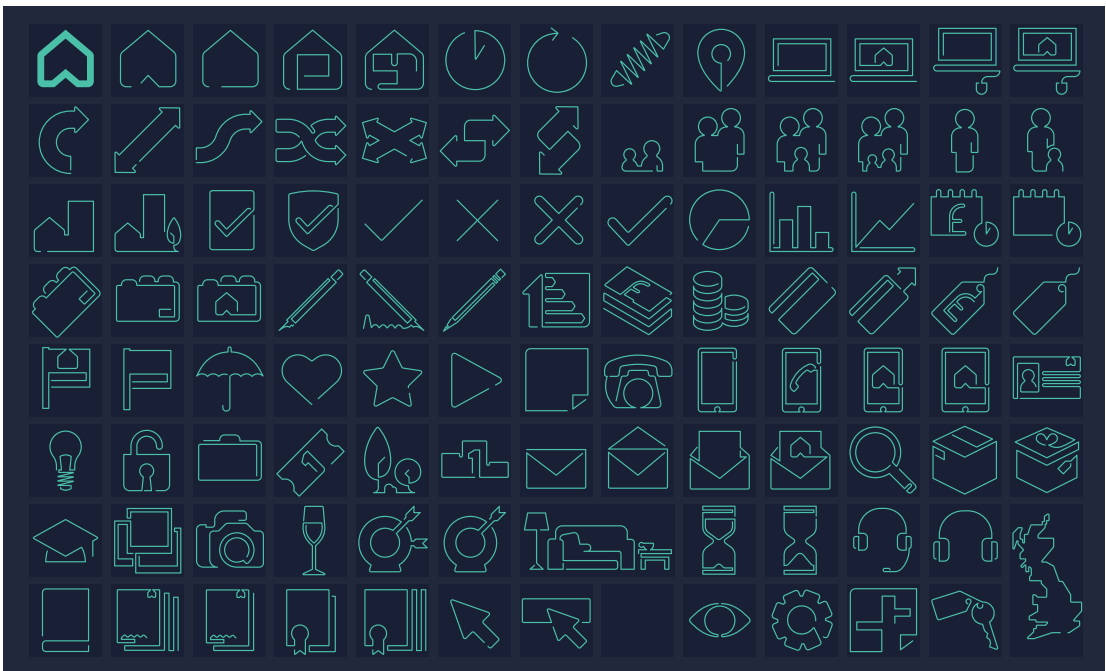
Rightmove's branding radically changed in 2016.

Working closely with "The Team", a new logo and identity was created, and I and our marketing & team developed the use of colour, tone and ongoing evolution of the brand.

These are some of the illustrations and iconography I developed to help tell our marketing stories in both b2b and b2c channels.



Updated illustration style Developing of the earlier style, the stroke was reomoved and a second plane added for depth



Icon style

Labyrinth Icon style rules:

14pt teal stroke

round cap

round join

align stroke to centre

Each icon is made of one line, which cannot cross over at any point (with the exception of the simplified X symbol)



"Happy at Home Index" Evening Standard DPS

rightmove

Out of home advertising

Out of home advertising is an important focus for the consumer marketing team, used to drive brand awareness and increase site & app engagement.

Three beds, two bathrooms. Garden is essential.

Find it first with Instant Alerts.

rightmove
find your happy

Modern one bed, needs sound insulation.

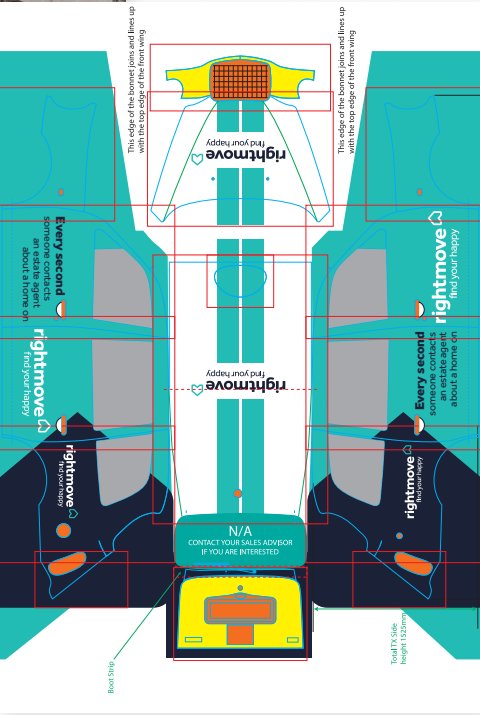
Find it first with Instant Alerts.

rightmove
find your happy

Evening Standard print adverts



Every second someone contacts an estate agent about a home on rightmove find your happy



Technical diagram of the taxi wrap layout.

London taxi wraps

rightmove Find your happy

rightmove our happy

rightmove

rightmove Fro

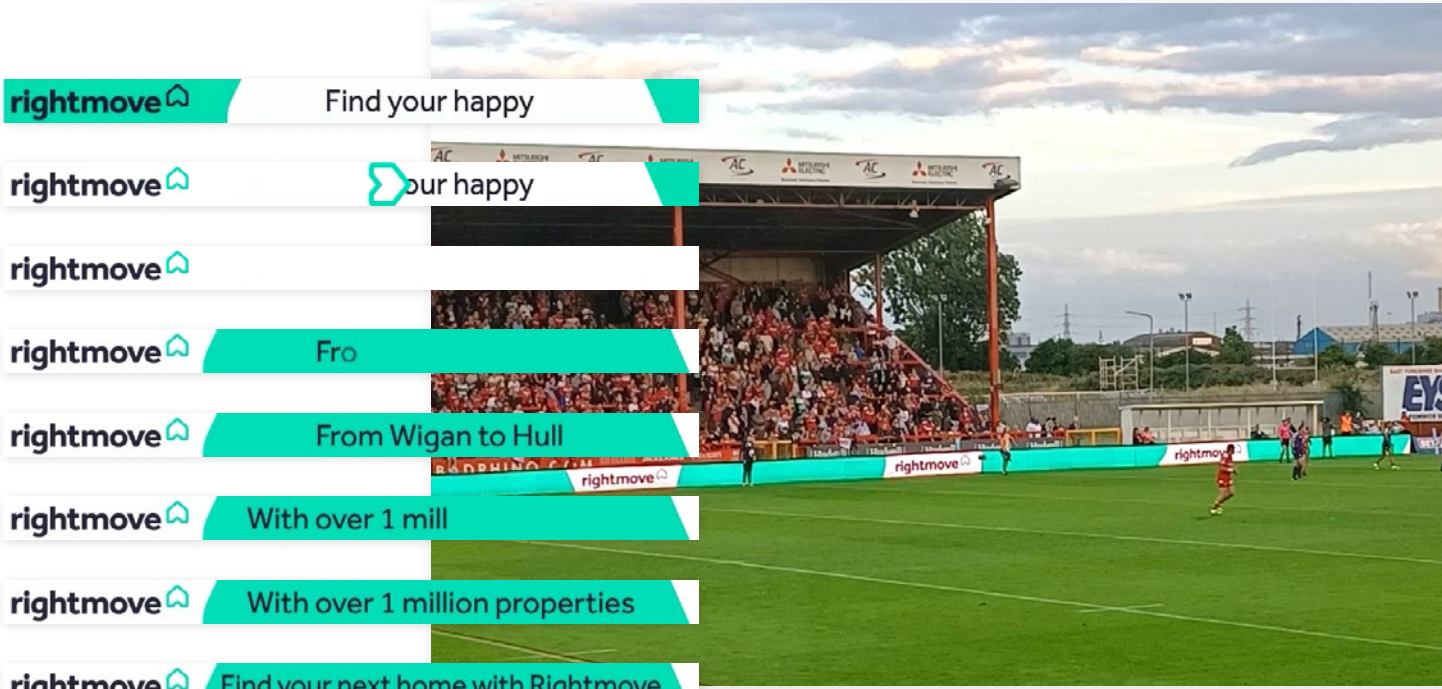
rightmove From Wigan to Hull

rightmove With over 1 mill

rightmove With over 1 million properties

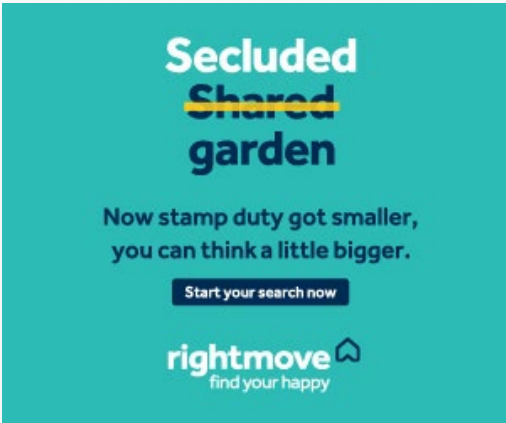
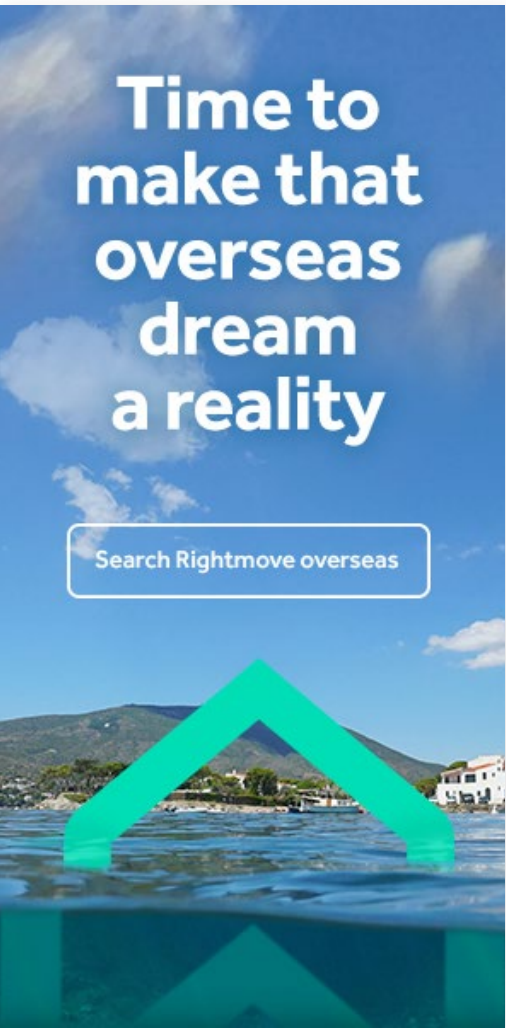
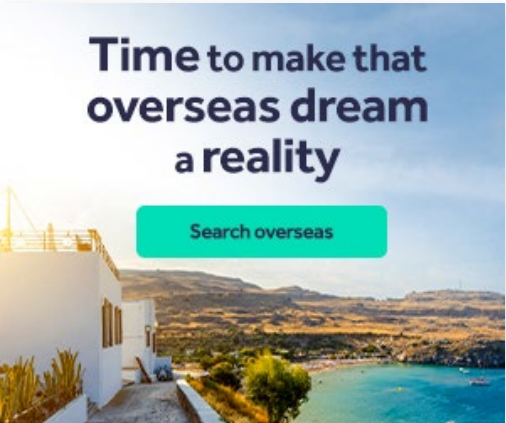
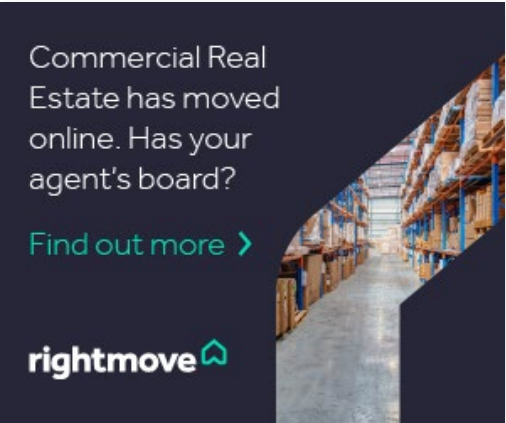
rightmove Find your next home with Rightmove

rightmove y



Stadium scene with Rightmove banners and animations.

Stadium animations



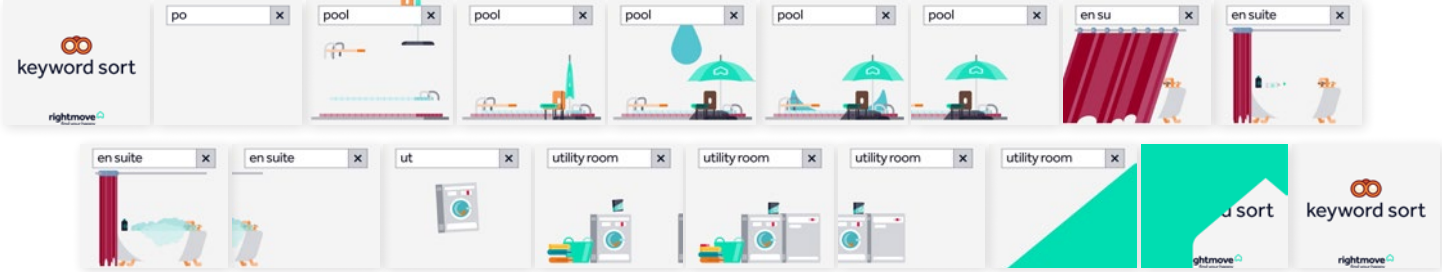
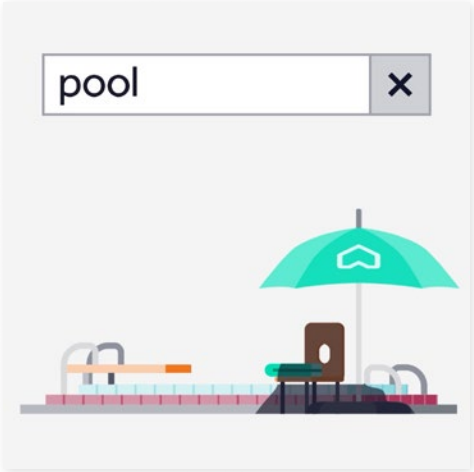
Rightmove onsite banner

rightmove

Digital assets

Banners to sit on site to direct consumers to use tools and services and to drive traffic. Consideration had to be taken into catching attention at the right time, so as not to break the user flow, but also making the content engaging, both visually and through the use of strong CTAs.

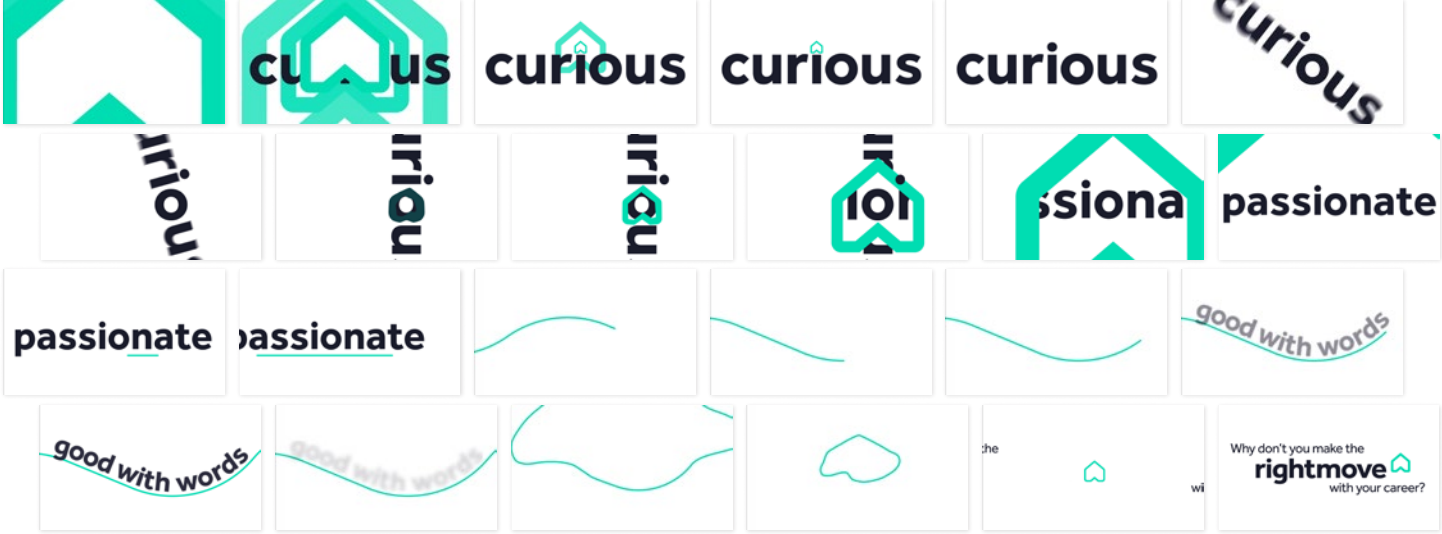
Agent branded banners



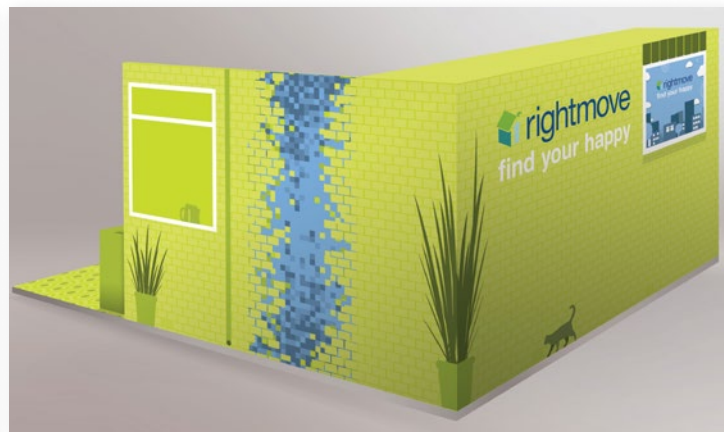
Animation
Animation was used for both social platforms and onsite

Keyword sort tool

Recruitment for social channels



Why don't you make the **rightmove** with your career?



rightmove 

Events

Stand design, installation design and bespoke artwork were all required for brand presence at big industry shows such as ARLA, Lettings Live and EA Masters, but also for Rightmove's own networking and hospitality events.



Freelancing

Graphic Designer

Magazine production

Catalogue design

Printed advertiments

Web/UI design

Fund of Hedge Fund Special

TheFundBusiness XTRA

March 2008

DARE TO BE DIFFERENT!

DOES STANDING OUT FROM THE CROWD MAKE FOR A MORE SUCCESSFUL FOHF?



Exclusive profile of Ana Haurie, the CEO of Dexion

A look at the winners and losers of 2007

www.thefundbusiness.com



Fund Business Xtra

Magazine design (cover and all articles) for a special edition of the Fund Business, published by Newsquest.

THE BIG HITTERS

Last year fund of hedge funds fought off sub-prime losses and market volatility. Angelique Ruzicka looks at the winners and the losers of 2007.

money in the area," says Randal Goldsmith, director of fund research for Standard & Poor's i&P Fund Services. In 2007 FoHF collected net inflows of \$50bn according to Hedge Fund Research (HFR). Together the top 10 global FoHF managers manage around \$700bn. Performance was favourable too: "FoHF had a pretty decent year overall and have produced returns averaging around 11%," says Goldsmith. But within these returns there are mixed results admits Goldsmith. "The first half of the year almost all types of FoHF made good results but in the second half it became more mixed." The best performer on S&P's rated funds list was Thames River's opportunistic multi strategy funds - the Warrior I and II funds. Warrior I was the best performer returning 27% in 2007. This was driven by large investments into the Paulson Advantage Plus and Paulson Credit Opportunities funds which had short credit exposure and made good bets on the deteriorating US sub-prime sector. Warrior II was launched in November 2006 and as a result had less invested in Paulson but it still returned over 20%.

FoHF that took emerging markets exposure did well too. "GAM's emerging markets fund returned just over 23% in 2007 and also Perna's emerging markets holding fund returned just over 23.5%," says Goldsmith.

UP AGAINST THE ROPES But there were disappointments in 2007 as well. None of the S&P rated FoHF made money from investing in Japanese hedge funds. "Japan was a very difficult area to make money on equity long short," says Goldsmith. Some funds specialising in European equity strategies also struggled to produce positive

returns last year. FoHF GAM, which is owned by Julius Baer Group, did well in some strategies while in Europe it struggled to produce positive returns. "We were slightly disappointed by the performance of the GAM multi Europe fund. It lost 2.6% in the final quarter of last year but for the year as a whole it lost 0.3%. It's not a big loss, but it was a shade disappointing especially when it did well with its emerging markets fund," says Goldsmith. GAM wasn't the only

PROMISES ARE BEING HEDGED AND DECORRELATED DIDN'T MATERIALISE.

This year FoHF managers are selectively optimistic on the outlook for 2008. Found S&P. Many now believe the way forward is investing in relative value strategies. "The return of volatility in financial markets increased credit spreads and the prospect of rising default rates have brought back opportunities after a fallow period over the previous three years," explains Goldsmith. "This has led FoHF managers such as RMP, Dexa and Sall to increase allocations to convertible and volatility arbitrage funds, since these give a long volatility bias." But managers are seeing opportunities elsewhere too. "Many FoHF currently see the chance of making good returns from commodity trends, particularly in the agricultural sector," adds Goldsmith. "They believe that CTAs (commodity trading advisors) and global macro funds are the best way to play this."

FoHF put up a strong fight last year, and have come out at the beginning of this year cautiously optimistic. There are still, however, questions on whether the

TOTAL KNOCKOUT

FOHF	RETURN DEC06 - DEC07
Thames River Warrior I	27.00%
Permal Emerging Markets Holdings Fund	23.50%
GAM Multi Emerging	23.20%
Warriors Fund	20.00%
Thames River Warrior II	19.40%
Permal Asian Holdings	17.00%
Permal Natural Resources	16.60%
Woburn Diversified	14.40%
Conus Global Alternatives	14.00%
Natix Stock	12.90%
Hawthorn Holdings	12.90%
Permal Investment Holdings	12.90%

IS BIGGER BETTER?

Boutique hedge funds and FoHF have taken on the large players with notable success. But are they built to last? XXXXXXX XXXXXX XXXXX XXXXXX XXXXXX XXXXXX XXXXXX By Angelique Ruzicka.

and as our investments and that is a good thing from our point of view," he says. "We can be very nimble we can turn our portfolio risk parameters in a matter of minutes if we choose to. It's not something we do often but it gives us the ability to react quickly and also be proactive if there are new areas we like to see we can make investments there quickly. It's a nice sweat spot."

Being small also means less bureaucracy and the ability to give staff the flexibility to make their own decisions says McQueen. "In our organisation there is hardly any bureaucracy. We give traders the freedom to make decisions and when the trading risk sizes get too big they either talk to me or chief investment

exposures, they now constitute a major investor base for FoHF asset managers - and account for 78% of AUM on average at the end of 2007. Some commentators argue that there can be more opportunities open to you if you are a large player. "It's better to be large because hedge funds go closed from time to time and the larger fund of hedge funds tend to get better access when they become open again. It's not always the case that they are closed but soft closed. If you are an existing, stable investor you get preferential treatment," says Randal Goldsmith director, fund research for S&P Fund Services. Being a big player can mean receiving the red carpet treatment more often than smaller rivals that are not as influential. "11 times when it's the bigger trader street in terms of information flow able to help set of certain deals I might be involved. McQueen.

FRM in the UK or Olympia Capital in France. Secondly, there are FoHF that form part of a large organisation - some are independent players that are acquired by a bank or asset manager such as Momentum which is now part of Pioneer Investments or New Finance Capital which was bought by Schroders last year.

INTEREST FROM INVESTORS The advantage to being a goliath in the FoHF world is that large investors are more easily drawn to you. Barry McQueen, chief risk officer of Lionhart hedge fund considers his business to be medium sized but still runs into problems when trying to appeal to large investors. "Certain institutions that we've talked to like our strategy, track record and experience and will say so. They see that our minimum investment is \$200m and they then say 'we don't want to be in the case that they are closed but soft closed. If you are an existing, stable investor you get preferential treatment,' says Randal Goldsmith director, fund research for S&P Fund Services. Being a big player can mean receiving the red carpet treatment more often than smaller rivals that are not as influential. "11 times when it's the bigger trader street in terms of information flow able to help set of certain deals I might be involved. McQueen.

THE SWEAT SPOT But there are advantages to being small too of reasons why I believe the small are set to last. McQueen says he enjoys it, his company is independent and two advantages. control our business strategy and the

size, your investment choices are more limited," explains McQueen. "If I, on the other hand, see an arbitrage that allows me to invest \$2m for example on our Asia fund that has \$80m that can actually make an impact. But if we were at \$20bn we couldn't afford the time to look at the same opportunity." Certainly if you are a successful bi-polar player there is always a danger of being taken over by a large asset manager keen to diversify into alternatives. Buying talent and an established name is after all easier than starting a successful hedge fund or FoHF business from scratch. In 2002 Pioneer Investments found a way of entering the UK market through it's acquisition of hedge fund Momentum for

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Code	Description	Case Qty	RRP	Case Cost
4756395	Extra Strong Polythene Envelopes - 40mm	20	£3.99	£26.00
4756707	Extra Strong Polythene Envelopes - 40mm	20	£3.99	£26.00
4756707	Extra Strong Polythene Envelopes - 40mm	20	£3.99	£26.00

Mailing Tubes

Code	Description	Case Qty	RRP	Case Cost
4756707	Extra Strong Polythene Envelopes - 40mm	20	£3.99	£26.00
4756707	Extra Strong Polythene Envelopes - 40mm	20	£3.99	£26.00
4756707	Extra Strong Polythene Envelopes - 40mm	20	£3.99	£26.00

CD & DVD Boxes

Bubble Wrap

isa RETAIL

Independent Retailer Catalogue

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- mailing
- travel
- computing
- business
- supplies
- phones
- batteries

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telephone: **0870 225 0409** fax: **0870 225 0413** email: **orders@isaretail.com**

Torches

Code	Description	Case Qty	RRP	Case Cost
7220824	Waterproof Wind Up Torch	1	£7.99	£5.16
7220715	Wind Up Karabiner Torch	1	£5.99	£3.84

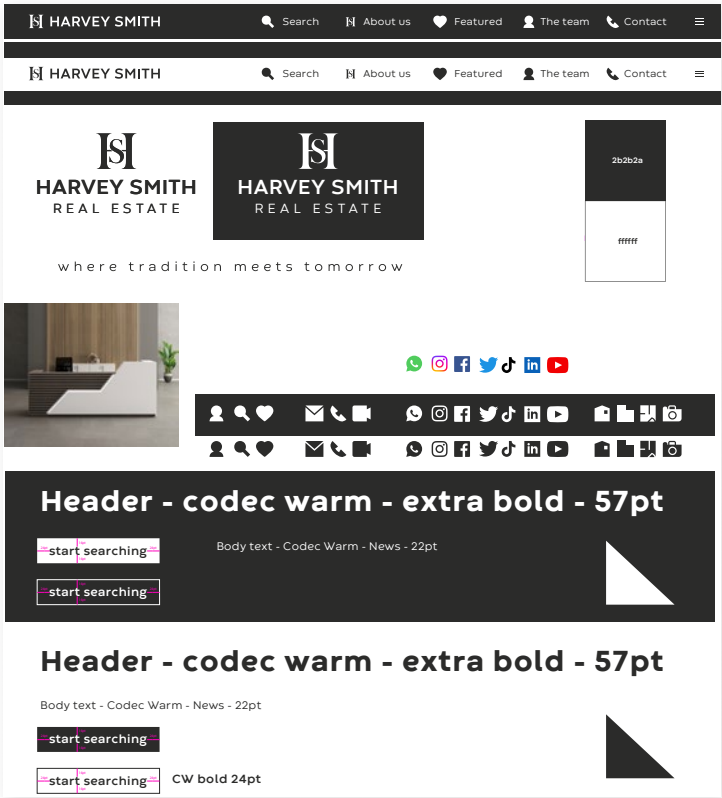
Games

Code	Description	Case Qty	RRP	Case Cost
7227448	Playing Cards	12	£1.99	£14.40
7227129	Cheudo Travel Card Game	12	£6.99	£83.44
7228072	Card Game	12	£6.99	£83.44

Leather Passport Holders

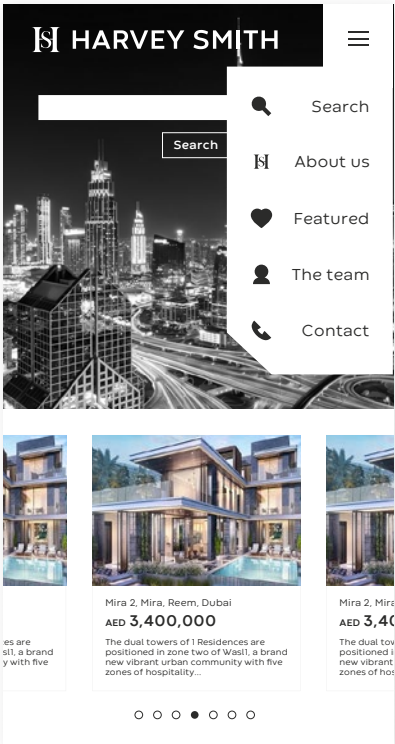
FROM 99p

Code	Description	Case Qty	RRP	Price Per Case
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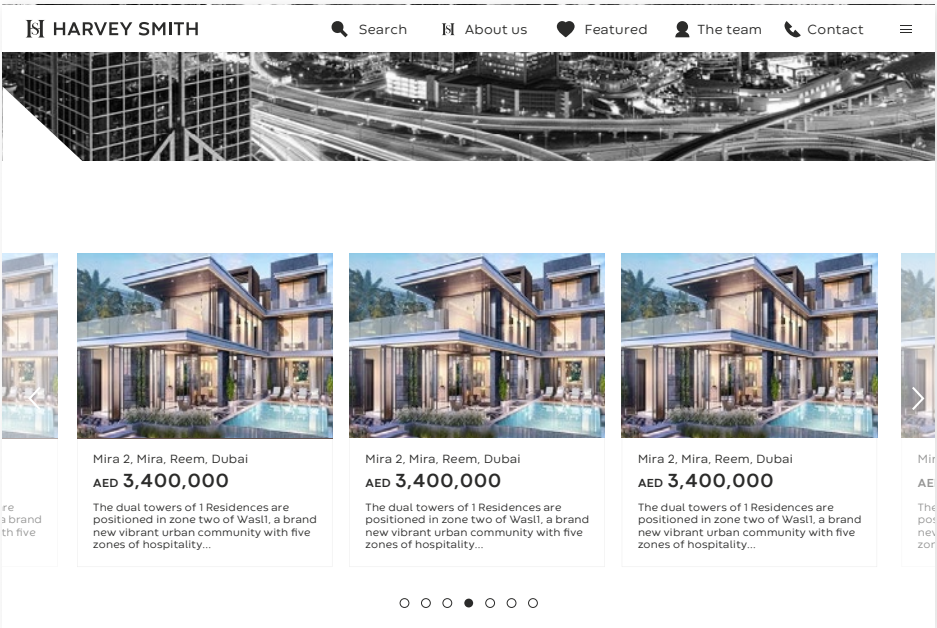


Icons, logos and font styles.

Dropdown mock-up



Featured properties carousel mock-up

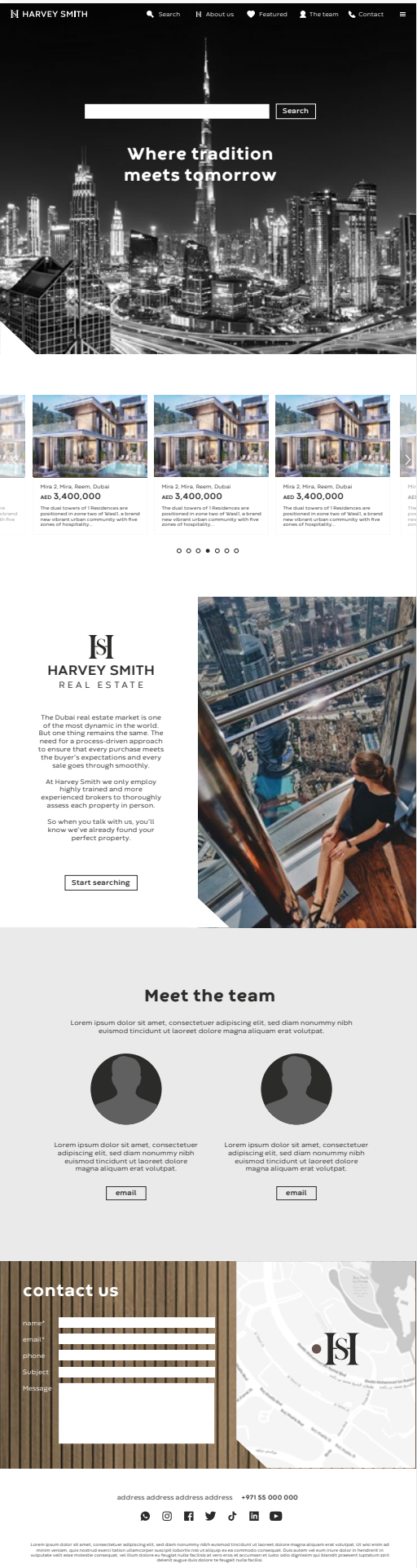


Website Development

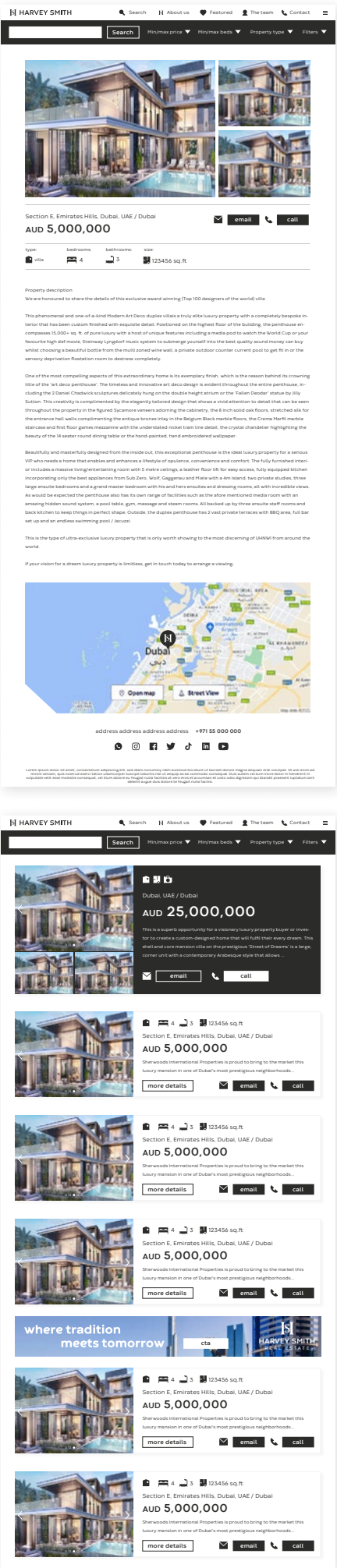
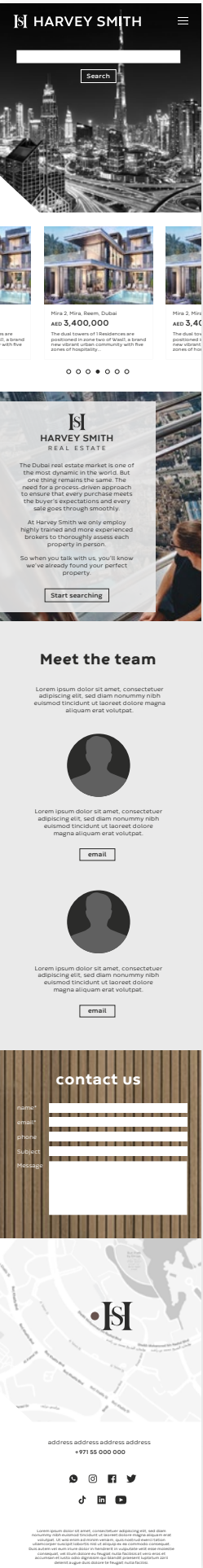
Harvey Smith Real Estate (Dubai) was in the process of starting up, and required some early designs of a website. The final version used these as a basis for the site.

Responsiveness was kept in mind, both desktop and mobile versions created. A homepage, search results and full property listing was created, as well as mock-ups for mobile dropdown menus, and full iconography with logo usage as well.

Desktop



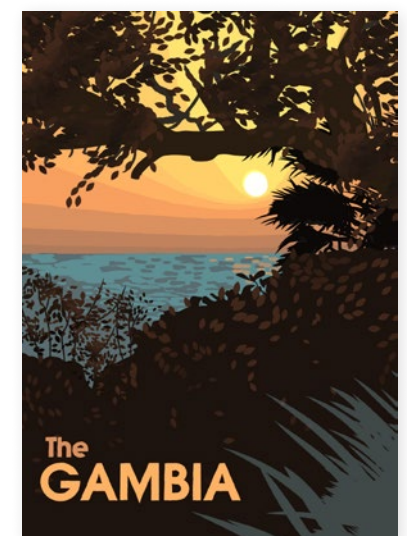
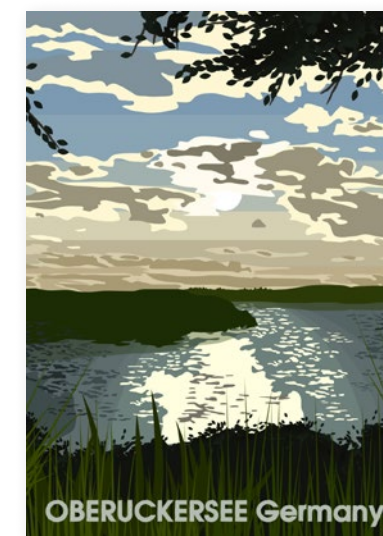
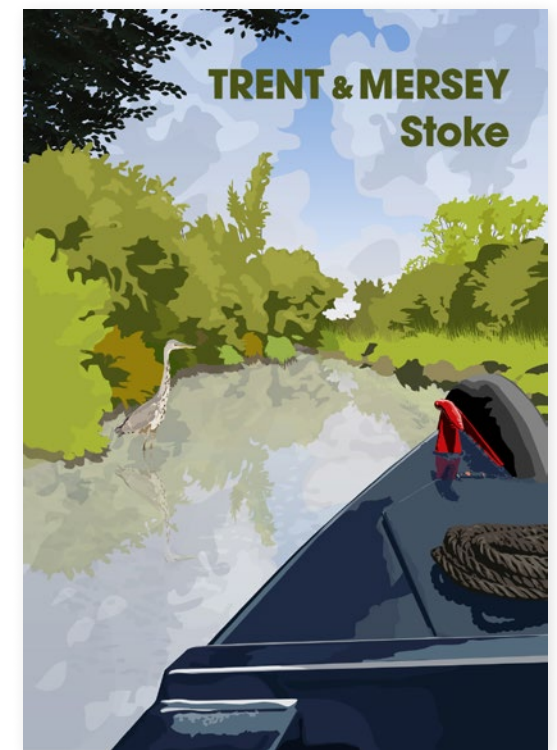
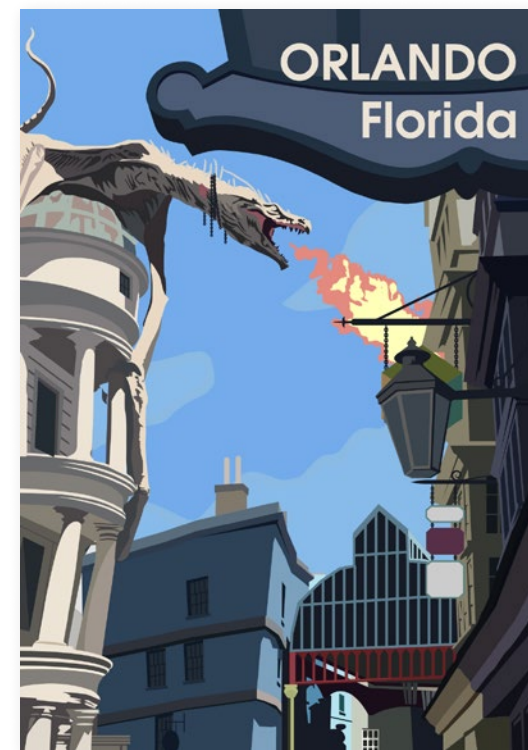
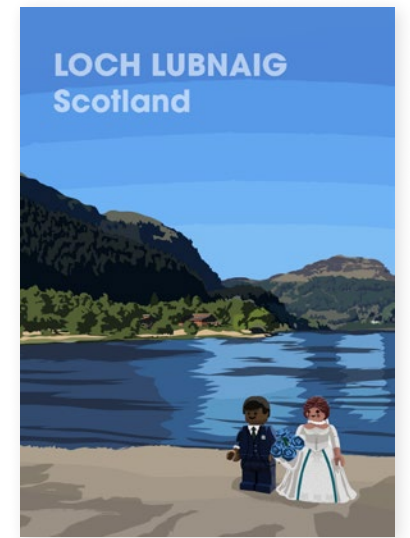
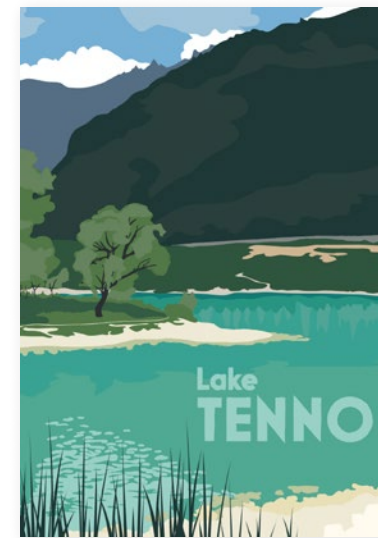
Mobile



Art

Personal artwork, undertaken for family, friends and my own enjoyment. Wildlife art is a passion of mine, and the examples of digital art are of family holiday destinations.

Traditional media
Digital art



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 07970 768 075